

NODINITE

POC PROCESS

(FOR WEBSITE)

1. REQUEST A FREE TRIAL OR TALK TO US

Note: Ignore this step, if already submitted.

- Click on “**Lets Talk**”.
- View and fill out form to receive a call back from us.
- In the meantime, you may acquaint yourself to Nodinite with the Pre-Trial package in your email or click [here](#) to see it.



2. PREPARE A TAILOR-MADE DEMO

- To see your problems disappear, we recommend a short Nodinite demo on a day comfortable for you.
- With information collected about your problems from our call, we plan the demo to cover solutions to your pain points.
- If you like what you see, we will help you setup for a free-trial.



3. SCOPE & AGREEMENT

- To run an efficient trial, we recommend to specify scope, i.e. objectives, requirements specs with use-cases and time-plan. [Get in touch](#) with us if you need to discuss requirement specification.
- We mutually agree on a **trial agreement** which talks about your expectations from Nodinite.



4. PREPARE AND START

- Complete the pre-requisite steps to install Nodinite by clicking [here](#). Please submit a [support request](#), should you need any help with them.
- Free self-support using our e-learning platform, click [here](#) to request access.



5. CONFIGURE & TEST

- Configure the settings to fulfill use-case scenarios or request us for new features.
- Run use-cases to test your requirements involving logging, monitoring and repository.



6. FOLLOW-UP

- We do consistent follow-ups to ensure you are on track.
- Our technical lead and support works very closely to help you conduct a successful POC and close gaps.



7. FINISH AND DECIDE

- Our team does a joint effort with you to review results and answer questions you might have.
- Discussion about next steps –
 - Do you have more tests to do? Feel free to let us know your scope so we can help/ guide you.
 - Interested in buying? Please let us know the same and Our sales representative will get in touch to proceed with the quotation.

